

Finance that fits

Providing residential and commercial mortgage and business finance solutions that are in keeping with the financial profiles and plans of the individuals, families and businesses with whom we work.



EQUILIBRIA

FINANCE



Finance That Is Tailored To You

Equilibria Finance are a team of expert mortgage and finance brokers with a background in financial planning and services.

We recognise that each stage of life presents its own unique financial challenges and everyone's values, goals, aspirations and financial profiles and plans are different and change throughout life's transitions.

As such, we take a more holistic and considered approach to building tailored solutions for our clients and understand the importance of aligning these with their overall financial strategy and goals and objectives.

Our Approach

Our clients value our consultative approach and to ensure all the elements of their financial life are working together, we:

- **Listen to them** to understand what is important and the outcomes they want to achieve;
- **Identify the important issues** they need to be aware of;
- **Provide a balanced solution** that meets their short, medium and long term goals.



A Highly Personalised Service

- We keep our clients informed every step of the way, from the initial discovery meeting through to settlement and for the life of the facility in place.
- We handle all the documentation and the loan application process.
- We answer our clients' questions at each progressive stage.
- We work with a panel of lenders who deliver a quality, reliable service proposition.
- Our brokers are paid by the lender, meaning our service is at no cost to the borrower.

Residential Mortgages & Personal Finance That Fits

Whether you're a young professional starting out or building your career; you're single, married or have a growing family; or you're downsizing and transitioning to retirement, we will structure the most appropriate finance solution that matches your stage of life, has the right structure, rates and features, and is in keeping with your financial profile and plans.

Buying your first home: finance and guidance to help you with one of your biggest decisions.

Upgrading and moving to a new home: the right finance whether you're a growing family, relocating or just need more space.

Renovating or extending your home: finance solutions designed around your budget, cashflow, project and construction milestones.

Investing in residential or commercial property: we will source the residential or commercial investment loan that best fits.

Refinancing and debt consolidation of existing facilities: secure a more appropriate structure, better terms and features with a more competitive rate.

Finance the purchase of a new car.

Commercial Mortgages & Business Finance That Fits

Every business is unique. Whether your growing existing markets, opening up new markets, purchasing equipment or purchasing premises we will structure the most appropriate solution that matches your needs, financial strength and profitability, and that is commercially sustainable.

Starting your business: start up finance to fund your operations and transactions while you're getting on your feet.

Running your business: finance to manage your day-to-day operational, working capital and cashflow requirements.

Growing a business: finance to facilitate your business improvements,

growth and expansion, including your property, assets and acquisitions.

Asset financing: save time and money and reduce the risk of owning obsolete vehicles, equipment and machinery through asset financing.

Restructure and review of existing facilities, terms and structures.



Our Clients

We typically help young professionals starting out, time-poor professionals and executives, families, investors, those who are self-employed and small business owners.

Additionally, we specialise in strategic alliances and partnerships with financial advice and accounting practices and servicing the lending and finance needs of their clients.

Our Heritage

Equilibria Finance founder and Managing Director Anthony Landahl has worked in and led mortgage broking, financial advice and small businesses for close to 20 years, bringing to the market a unique

understanding of how the financial services industry works and the importance of delivering solutions aligned with a client's overall financial strategy and future goals and objectives.

Our Concierge Service

We have built relationships with a panel of professional service providers who we recommend for all the associated services involved in purchasing a home.

Our Contact Details

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